



JOB POSTING DATE: June 13, 2018

Job Title: Sales Associate (Part-Time)
Company Name: Bob's Discount Furniture
Address: Wharton, NJ

Our **Sales Associates** are a major driving factor behind Bob's Discount Furniture's success and expansive growth in the retail industry. At Bob's you can expect an environment dedicated to your individual success and a rewarding career with room for professional advancement! As champions of the "Bob's Way" our **Sales Associates** find satisfaction in assisting customers with their interior design needs, offering world class customer service with a low pressure, honest, gimmick free and enjoyable shopping experience.

Job Responsibilities:

- Greet and engage customers, uncovering their home furnishing needs and helping them make their design vision become a reality
- Provide world class customer service and offer customers an unforgettable shopping experience
- Build rapport with clients, earning their business through your ability to demonstrate exceptional product knowledge, strong interpersonal skills, and excellent listening skills
- Develop and maintain a customer base through networking and client follow up to ensure customer satisfaction before and after the sale
- Generating sales through a low pressure consultative approach

Required Qualifications

- Energetic, self-motivated sales professional with exceptional interpersonal, listening and communication skills, bilingual a plus!
- Ability to network and build relationships with customers
- Competitive, goal oriented nature with the ability to work well in a team environment
- Flexibility to work a 5 day retail schedule that includes nights, weekends (both Saturdays and Sundays for Full Time, either / or for Part Time), and most holidays.
- Basic computer skills
- Previous sales experience in retail commission based sales environment is a plus, but not required
- Strong organizational skills

How to Apply:

Please email Dan Belasco, Sales Manager, at Yorbelin.FranciscoParra@mybobs.com.

At Bob's we understand there are many companies you can choose to work for, so, along with exceptional opportunities for career growth we offer a fun and team oriented work environment and great benefits!

The Benefits and Perks

- *A competitive Hourly Advance / Draw vs Commission pay structure with bonus potential!*
- *Feeling under the weather, we've got you covered! We offer National Health, Dental and Vision coverage*
- *Life insurance – Employer paid basic Life Insurance, with the option to add Voluntary Life Insurance as well!*
- *401(k) Profit Sharing Plan – Generous Company match!*
- *Paid Personal/Sick Days*
- *Paid Vacation, Sick Days, Holidays and your Birthday! After all, your birthday should be a holiday*
- *Employee Assistance Program*
- *Our prices are already low, but why not more! Generous Employee Discount*
- *The flexibility of working a Retail Schedule (weekends, evenings & holidays)*

- *Need a pay advance? Take advantage of Bob's Bail Out Program*
- *Have an unexpected extraordinary expense? Take advantage of Bob's Helping Hand Program. Bob's cares and is here to help*
- *And much more!*

Many of our benefits are paid wholly or in part by Bob's Discount Furniture and are available to eligible employees.