



**Internship Job Title:** Marketing & Community Relations Intern

**Company Name:** Skylands Stadium  
**Street Address:** 94 Championship Place  
**City: State: Zip:** Augusta, New Jersey 07822  
**Phone:** (973) 383-7644 x107  
**Fax:** (973) 383-7522  
**Supervisor's Name:** Marina Agacinski  
**Supervisor's Title:** Group Sales & Event Specialist  
**Email:** magacinski@skylandsstadium.com

**Start Date:** January 2018  
**Approximate End Date:** May 2018  
**Hrs/Wk:** 20/week  
**Wages/Hr:** College credit, commission opportunities

The Sales and Sponsorship Internship program is a hands-on internship that will expose students to all aspects of sales and marketing for a professional baseball team. Students will learn and assist our sales staff with the solicitation of group sales ticket packages and corporate sales. Other duties may include fulfillment of orders and contracts, community relations and sales.

**Responsibilities of this internship:**

- Supporting the daily tasks of the Sales Department
- Client prospecting and data base management
- Inside sales
- Create proposals and participate in presentations to prospects
- Assist with the implementation of corporate partnerships
- Assist with community events

**Qualifications for this internship:**

- Sport Management, Marketing, Public Relations, and Communications majors preferred, but candidates with other concentrations considered
- Must be able enthusiastic and able to keep up in a fast-paced environment.
- Be able to assist and learn from our sales team
- Excellent verbal and written communication skills
- Positive, outgoing attitude and willingness to learn required
- Must be able to lift 10 – 40 lbs. and stand for long periods of time as needed
- Additional mascot appearances and street team events as needed

Candidates must live within commuting distance or have housing in the Sussex County area. Interested candidates should submit their resume and cover letter via email to: magacinski@skylandsstadium.com.