



## Mission Statement

The Sussex County Economic Development Partnership, Inc. (SCEDP) is dedicated to the creation of sustainable economic opportunity and prosperity to improve the quality of life in Sussex County, NJ. The SCEDP will proactively facilitate the recruitment, retention and expansion of business that will complement, and be consistent with, the character and environment of Sussex County.

## SERVICES

### Demographics & Information

Current, comprehensive demographics are maintained by the SCEDP. Information on population, workforce, larger employers, taxes, infrastructure and educational opportunities and Business Incentives and Assistance packets can now be requested online. Vital resources like GIS (geographic information system) for real estate site location and research on specific municipalities are available at no cost.

### Real Estate Site Location

The SCEDP maintains a comprehensive County wide inventory of commercial land and space available. Partnering with local and national commercial Realtors, the list is updated quarterly. The Available Property inventory is now online at [scedp.com](http://scedp.com). Data on properties including contact information, taxes and zoning are provided at no cost. This service is an efficient way to search for commercial property.

### Financing Assistance

Referrals to all levels of Business financing can save valuable time and resources. Local commercial lenders, the Small Business Administration (SBA) and the NJ Economic Development Authority (NJEDA) are all set up to provide businesses with needed financing. Nontraditional financing is also available for those who do not meet traditional criteria. *(The SCEDP does not provide direct financing)*

### Expansion

80% of new job growth comes from existing businesses. The Expansion/Retention program offers companies assistance with expansion plans.

### Utilities

Businesses challenged by the regulatory process benefit from liaison efforts with utility companies.

### Recruitment

Connecting with corporate site locaters and promoting Sussex County to the people who make relocation decisions is a vitally important task handled exclusively by the SCEDP.

### Start Up Businesses/Entrepreneurial Ventures

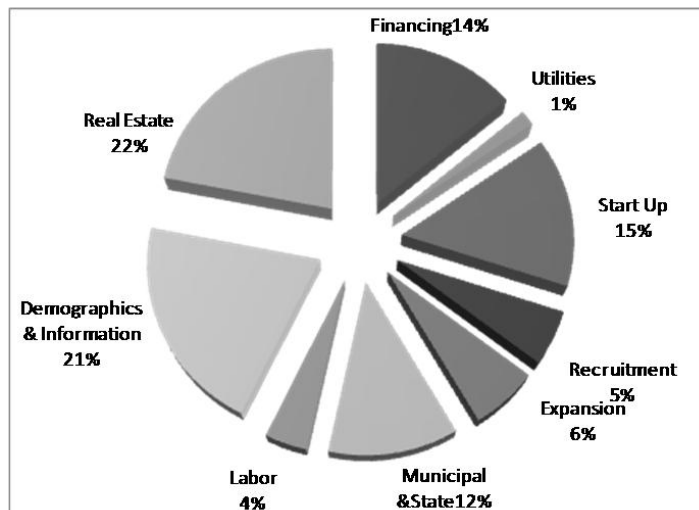
Taking a business from dream to reality is often contingent on a helpful, informative environment which is fostered by the SCEDP.

### Labor

By maintaining a presence on the Workforce Investment Board and partnering with the DOL and training providers the SCEDP plays an important role in steering the course for future workforce readiness in Sussex County.

### Municipal/State

The regulatory process is a continual challenge to developers and businesses trying to expand. The SCEDP can provide important intervention and referrals to assist with the red tape. By maintaining effective working relationships with local municipalities, county, state and federal government agencies and public utility companies, the SCEDP can act as liaison to bring together diverse parties with a common goal.



## *A message from the 2008 Chairman*

On behalf of the Board of Trustees and staff of the Sussex County Economic Development Partnership (SCEDP), I am extremely proud to present our annual report for 2007/08. Not only does it contain an array of useful information on the mission, goals and services of the SCEDP, but it also contains the names and addresses of our investors. It is these businesses and companies that have embraced the vision of the SCEDP, which focuses on crafting a better future for Sussex County. Our ultimate goal is to attract new businesses as well as expanding the existing businesses of Sussex County, while retaining the essential values of the community. In doing such, we dedicate ourselves to increasing the number of quality jobs available in our area.



Our expanding staff is committed to working with you in new and innovative ways that will allow your business to thrive despite the challenging regulatory and economic climate. Tammie Horsfield, our President and Mary Emilius, the Director of Client and Community Services will work with you to access information on demographics, listings on available properties, local professionals and financial institutions.

In light of the struggle the economy is undergoing, I encourage businesses of all sizes to utilize the vast resources that the SCEDP has at its disposal. There are vast opportunities for business prosperity during these times. The SCEDP is continuously reinventing itself to better serve your business and help the County to create an auspicious economic future for all.

We must retain the advantages we have worked so hard to achieve, while at the same time look beyond our borders for new growth opportunities to bring to our county. With the upcoming completion of the Vision 20/20 report we look forward to expanding our recruitment efforts in ways that will encourage and foster expanded interest in new companies moving to our area.

This is your "Partnership"; so bring us your ideas, contacts, experience, energy and dedication and help to keep Sussex County flourishing.

Thank you,

A handwritten signature in black ink, appearing to read "Michael Gaus". The signature is fluid and cursive.

Michael C. Gaus, Esq.  
2008 Chairman

## **SCEDP 2008 EXECUTIVE COMMITTEE**

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**Larry Morris**, JCP&L First Energy  
**Alberta Pierce**, Sussex County Association of Realtors  
**Patrick Smith**, Sussex Bank  
**Bruce Tomlinson**, New Jersey Herald  
**Don Costlow**, Newton Veterinary Hospital  
**Thea Unhoch**, Town of Newton

**STAFF:** Tammie Horsfield, President  
Mary Emilius, Director of Client and Community Services

## **2007/2008 Board of Trustees**



**Top row L to R:** Dale Thatcher, Glenn Lewis, Don Costlow, Rich Sullivan, Pat Smith, Ted Brennan, Andy Borisuk, Jim Furgeson, Ron Dolfi, Bruce Tomlinson, John Eskilson.

**Bottom row L to R:** Mary Emilius, Jack Smith, Tammie Horsfield

Not shown: Michael Gaus, Alberta Pierce, Larry Morris, Suzanne Sowinski